

**FOR IMMEDIATE RELEASE**

September 6, 2011

**Media contact:** Gretchen Novak, 202-559-0045, [gnovak@hanovercos.com](mailto:gnovak@hanovercos.com)**LODI MEMORIAL HOSPITAL ENGAGES HANOVER GRANTS**

**WASHINGTON, DC**—The Hanover Companies announced today that Lodi Memorial Hospital, a non-profit, acute-care hospital located in Lodi, California, has signed a contract for Hanover's grantwriting expertise.

With a mission to provide quality medical care, as well as to provide education and support services to the nearly quarter million residents of Lodi and its surrounding areas, Lodi Memorial will become Hanover Grants' second hospital member from the state of California.

Rob Wooton, Vice President of Development at Lodi Memorial, shared his excitement for the new collaboration, saying, "We are thrilled to work with them! I have probably had communication from at least five people at Hanover and we haven't even started yet! If communication is a reflection of [their] success, we're surely going to hit a home run. This professionalism, diligence and patience speaks volumes to the quality of Hanover Grants and those who represent the firm."

Michael Littlefield, Senior Director of Hanover Grants, added, "We look forward to working with Lodi Memorial and helping the organization accomplish its goals. For example, one way Hanover will assist the hospital will be to find external funding to create an educational program for Lodi residents on the effects of the new Health Reform legislation."

Littlefield continued, "The landscape for external funding opportunities for hospitals is strong but it is also extremely competitive—most struggle to find the time to identify new potential funders and to effectively position their organizations in grant proposals. Hanover Grants provides an affordable solution for hospitals through our fixed-cost service model that puts a team of expert grant writers at their disposal."

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*Hanover Grants provides comprehensive grants support to healthcare organizations, hospitals, higher education institutions, public school districts, municipalities and other non-profit organizations. All services are delivered on a fixed-cost, membership basis, with members receiving support on an unlimited number of sequential activities across the membership term. Areas of focus include: research-based grants prospecting; program development consultation; grant proposal development; and ongoing opportunity identification. Visit us at [www.hanovergrants.com](http://www.hanovergrants.com) or contact Mike Littlefield, [mlittlefield@hanovergrants.com](mailto:mlittlefield@hanovergrants.com), to learn more.*